## SUMMARY FINANCIAL INFORMATION

(In millions, except per share amounts)

	2020	2019	2018	
Reported Operating Data:				
Net sales	\$ 9,149.7	\$ 9,041.4	\$9,352.0	
Operating income	599.7	348.1	489.0	
Net income attributable to AGCO Corporation and subsidiaries	427.1	125.2	285.5	
Net income per common share-diluted	\$ 5.65	\$ 1.63	\$ 3.58	
Net cash provided by operating activities	\$ 896.5	\$ 695.9	\$ 595.9	
Capital expenditures	(269.9)	(273.4)	(203.3)	
Free cash flow <sup>(1)</sup>	\$ 626.6	\$ 422.5	\$ 392.6	
Adjusted Operating Data:				
Adjusted operating income <sup>(1)</sup>	\$ 639.4	\$ 533.7	\$ 501.0	
Adjusted net income <sup>(1)</sup>	424.2	341.9	310.2	
Adjusted net income per common share-diluted $^{(1)}$	\$ 5.61	\$ 4.44	\$ 3.89	
Balance Sheet Data:				
Cash and cash equivalents	\$ 1,119.1	\$ 432.8	\$ 326.1	
Total assets	8,504.2	7,759.7	7,626.4	
Total indebtedness <sup>(2)</sup>	1,616.4	1,345.2	1,485.9	
Stockholders' equity	3,018.0	2,907.0	2,993.5	

(1) See reconciliation of non-GAAP measures below.

(2) Includes current portion of long-term debt, debt issuance costs and short-term borrowings.

## **RECONCILIATION OF NON-GAAP MEASURES**

(In millions, except per share amounts)

(in millions, except per share amounts)	Years Ended December 31,											
	2020			2019			2018					
	Income from Operations	Net Income <sup>(1),(2)</sup>		Net come per Share <sup>(1)</sup>	Income from Operations	Net Income <sup>(1),(2)</sup>		Net come per hare <sup>(1),(2)</sup>	Income from Operations	Net Income <sup>(1)</sup>		Net ome per hare <sup>(1)</sup>
As reported	\$ 599.7	\$ 427.1	\$	5.65	\$ 348.1	\$ 125.2	\$	1.63	\$ 489.0	\$ 285.5	\$	3.58
Impairment charges	20.0	10.0		0.13	176.6	176.6		2.29	_	_		_
Restructuring expenses	19.7	19.5		0.26	9.0	8.3		0.11	12.0	8.7		0.11
Gain on sale of investment in affilliate	_	(32.5)	)	(0.43)	_	_		_	_	_		_
Deferred income tax adjustment	_	_		_	_	53.7		0.70	_	_		_
Swiss tax reform	_	_		_	_	(21.8)		(0.28)	_	_		_
Extinguishment of debt	_	_		_	_	_		_	_	24.5		0.31
Tax benefit associated with U.S. tax reform	_	_		_	_	_		_	_	(8.5)		(0.11)
As adjusted	\$ 639.4	\$ 424.2	\$	5.61	\$ 533.7	\$ 341.9	\$	4.44	\$ 501.0	\$ 310.2	\$	3.89

(1) Net income and net income per share amounts are after tax.

(2) Rounding may impact summation of amounts.

	2020	2019	2018
Net cash provided by operating activities	\$ 896.5	\$ 695.9	\$ 595.9
Less: Capital expenditures	(269.9)	(273.4)	(203.3)
Free cash flow	\$ 626.6	\$ 422.5	\$ 392.6

